

Working Together

Clear, respectful and dependable communication throughout your real estate move

Good communication does not mean sending more messages. It means using the right channel, knowing what is time-sensitive and making sure important decisions are confirmed clearly.

HOW WE'LL WORK TOGETHER

This guide is for buyers, sellers, rightsizers and clients coordinating a move. At the beginning, we will agree on the best ways to communicate and how often updates will be helpful.

Channels and timing

Phone, text or email are all welcome. For a time-sensitive matter, call or text me and include the deadline. If you text and do not receive confirmation, please call. Appointments and showings can affect response timing.

Updates and changes

We will agree on an update rhythm that fits your situation. If nothing material has changed, I'll still confirm that with a brief update. Please tell me promptly if timing, financing, access, travel, decision-makers or priorities change.

Questions and specialists

Ask whenever something is unclear. I will explain the real estate process and let you know when a lawyer or notary, mortgage professional, inspector, insurer, accountant or another specialist should answer the question.

Documents and decisions

Important decisions and next steps will be confirmed in writing. Read each complete document and ask questions before signing. I will explain how documents will be signed and how sensitive information should be sent securely.

Rob will

Prepare you for upcoming decisions, explain the process, communicate material developments, track agreed next steps, protect confidentiality and stay within professional scope.

You will

Provide accurate information, read documents, ask questions, meet deadlines, obtain specialist advice and promptly communicate changes.

TIME-SENSITIVE MATTERS

For an active offer, subject deadline, completion issue or another time-sensitive matter, call or text and include the deadline. If a text is not confirmed, call.

Call or text: 604-614-4475